



Dear Commercial Vendor,

Barnstable County Fair is Cape Cod's own Fair, a family tradition for 180 years. There are animal shows, 4H demonstrations, horticulture displays, rides and games, live music, arts and crafts, food and commercial vendors with various products for sale. The **2024 Fair dates** are Monday, July 22 thru Sunday, July 28, which is 7 days. **Daily hours:** Monday thru Thursday: 4:00 PM – 10:00 PM, Friday thru Saturday 12:00 PM (Noon) – 10:00 PM, and Sunday 12:00 PM – 9:00 PM. Admission gates close at 10:00 PM and Rockwell midway area is open until 11:00 PM Monday – Saturday; on Sunday, gates close at 9:00 PM and midway is open until 10:00 PM.

Commercial Non-Food Vendors will be located inside the Marketplace Building or designated outside areas. The spaces are divided into 10' x 10' blocks. These spaces are arranged so that there are convenient walkways. Pricing for a 10' x 10' space inside **starts** at \$550 and up. Pricing for outside **starts** at \$800.00 and up.

Commercial Food Vendors are located throughout the Fairgrounds, and cost will vary according to the space required. Pricing **starts** at \$800.00 and up.

Additional charges at the Barnstable County Fair include: a mandatory electricity charge, a tent charge (if applied), and an insurance charge (if wanting insurance through us for your business). These charges are based upon current rates given by the electric, tent and insurance companies.

There is also an additional cleaning deposit of \$100.00 required on all contracts. This deposit is used to protect the Fairgrounds. Upon leaving the Fairgrounds on July 28, 2024 if your rented area was not damaged and is cleaned thoroughly, the cleaning deposit will be returned to you in August. However, the cleaning deposit **will not** be returned if the Fairground has to clean or repair damages caused by your company.

Would you consider becoming a part of our Fair family and renting a space? Consider this – we are anticipating over 80,000 visitors during the 7 day run of the Fair. Many are local year round residents, some are yearly summer residents and the majority are tourists. Where else can you get exposure like this on Cape Cod for your products and/or services?

If you have any questions, please call. An application for space has been included for your convenience. If you are interested, respond as soon as possible for the best location.

Sincerely,

Commercial Committee

BARNSTABLE COUNTY AGRICULTURAL SOCIETY, INC.

1220 Nathan S. Ellis Highway, East Falmouth, MA 02536

Telephone: (508) 563-3200

2024 APPLICATION FOR COMMERCIAL SPACE - JULY 22, 2024 - JULY 28, 2024 (7 Days)

**FAIR HOURS: Monday – Thursday: 4:00 PM – 10:00 PM
Friday – Saturday: 12:00 PM (Noon) – 10:00 PM
Sunday: 12:00 PM (Noon) – 9:00 PM**

Admission Gates close at 10:00 PM (9:00 PM on Sunday) Midway is open until 11:00 PM (10:00 PM on Sunday)

- A. **CHOOSE ONE:** 1. FOOD VENDOR _____ 2. NON-FOOD VENDOR _____
- B. **CHOOSE ONE:** 1. INSIDE VENDOR _____ 2. OUTSIDE VENDOR _____

APPLICANT’S NAME: _____

COMPANY’S NAME: _____

CONCESSION’S NAME (if different from company name): _____

MAILING ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

TELEPHONE #: _____ CELL PHONE # _____ FAX # _____

E MAIL: _____

- SIZE OF SPACE NEEDED: FRONTAGE _____ DEPTH _____ (If using trailer, include hitch and awnings)
- DESCRIPTION AND PRODUCT FOR SALE: (Send picture(s) of setup to be used at our Fair)

DO YOU NEED US TO PROVIDE A TENT? _____ SIZE NEEDED: _____

****NOTE: Tents are provided for outside vendors only. If you need us to provide a tent, an additional charge will be added. This charge is based on the price of the tent and must be listed on your contract.**

ELECTRICAL REQUIREMENTS: Voltage _____ Amperage _____

****NOTE: Electrical charges are based on voltage and amperage needed.**

OTHER:

- BCAS charges a **\$100.00 cleaning fee** for commercial space. This cleaning fee will be refunded in August if the space you rented is cleaned and without damages.
- BCAS **REQUIRES** that licensee shall maintain **PUBLIC LIABILITY AND PRODUCTS LIABILITY INSURANCE** of not less than **\$1,000,000**. AND **PROPERTY DAMAGE** of not less **\$1,000,000**. per accident. APPROPRIATE CERTIFICATES OF INSURANCE ARE REQUIRED. BCAS can provide insurance for your business at a cost of **\$150.00**. Please note if you want insurance: Yes or NO. NOTE: Insurance prices are subject to change without notice.

*****COST OF SPACE PER RUNNING FOOT:**

- A. **INSIDE MARKETPLACE BUILDING:** Prices start at \$550.00 for a 10’ x 10’ space. An additional charge is added for corner and/or side selling footage. Space inside is located in a large building on asphalt.
- B. **OUTSIDE:** 10’ depth = \$ 80.00; 15’ depth = \$ 85.00; 20’ depth = \$ 95.00 Prices start at \$800.00 for 10’ x 10’ space. Example: 20 frontage by 20 depth (depth x frontage). You would use \$95.00 (depth) and multiply by 20 (frontage) = \$1900.00 for space ONLY. Additional charge is added for corner and/or side selling footage. Spaces outside are located in assigned grass areas.

TWO REFERENCES: (Other Fairs or Business References)

Name _____ Name _____

Address _____ Address _____

Tel # _____ Tel # _____

- **NOTE: \$100.00 filing fee MUST accompany this application.** You will be notified if space is available. The filing fee will be applied to the cleaning fee upon acceptance. If space is not available or application denied the filing fee will be returned.