

Barnstable County Agricultural Society, Inc.
Profit & Loss Budget vs. Actual
January through December 2019

	<u>Jan - Dec 19</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Solar Income	0.00	25,000.00	-25,000.00	0.0%
31100 Admissions	0.00	485,000.00	-485,000.00	0.0%
31110 Advanced Sales	0.00	4,000.00	-4,000.00	0.0%
31111 Advanced Sales- Rockwell	0.00	0.00	0.00	0.0%
31115 Rockwell Signing Bonus	0.00	0.00	0.00	0.0%
32100 Carnival Ticket Sales	0.00	188,000.00	-188,000.00	0.0%
32110 Carn. Concessions	0.00	42,000.00	-42,000.00	0.0%
32120 Carnival Specials	0.00	30,000.00	-30,000.00	0.0%
32200 Commercial				
32220 Commercial Fees	62,993.68			
32260 Commercial RV Park	210.00	6,000.00	-5,790.00	3.5%
32200 Commercial - Other	0.00	145,000.00	-145,000.00	0.0%
Total 32200 Commercial	<u>63,203.68</u>	<u>151,000.00</u>	<u>-87,796.32</u>	<u>41.86%</u>
33100 Entries				
33110 Entries - LS Camping	0.00	600.00	-600.00	0.0%
33100 Entries - Other	0.00	1,500.00	-1,500.00	0.0%
Total 33100 Entries	<u>0.00</u>	<u>2,100.00</u>	<u>-2,100.00</u>	<u>0.0%</u>
33200 Arts & Crafts	0.00	1,000.00	-1,000.00	0.0%
34400 Interest	343.71	1,500.00	-1,156.29	22.91%
34700 Parking	0.00	48,000.00	-48,000.00	0.0%
34800 Souvenirs	0.00	3,500.00	-3,500.00	0.0%
34850 Beer Sales	0.00	25,000.00	-25,000.00	0.0%
34950 ATM	0.00	1,300.00	-1,300.00	0.0%
39000 Cook Book	0.00	104.00	-104.00	0.0%
35500 Underwriters & Sponsors				
35660 Donations	75.00			
35500 Underwriters & Sponsors - Other	300.00	15,000.00	-14,700.00	2.0%
Total 35500 Underwriters & Sponsors	<u>375.00</u>	<u>15,000.00</u>	<u>-14,625.00</u>	<u>2.5%</u>

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70000 Non-Fair Events				
70420 MA Track	0.00	9,500.00	-9,500.00	0.0%
70410 Comedy Fest	0.00	3,000.00	-3,000.00	0.0%
70100 Non -Fair Event Insurance	0.00	195.00	-195.00	0.0%
70125 Food Truck	1,527.70	4,500.00	-2,972.30	33.95%
70150 Cyclo Race	0.00	2,500.00	-2,500.00	0.0%
70200 Antique Show	0.00	1,800.00	-1,800.00	0.0%
70250 NB Beat	0.00	3,000.00	-3,000.00	0.0%
70300 Home Builders	0.00	1,800.00	-1,800.00	0.0%
70350 Touch a Truck	300.00	2,000.00	-1,700.00	15.0%
70400 Beerfest	0.00	10,000.00	-10,000.00	0.0%
70450 Misc. Events	0.00	20,150.00	-20,150.00	0.0%
70800 Dog Agility Trials	0.00	4,500.00	-4,500.00	0.0%
70900 Cranberry Cluster	0.00	13,000.00	-13,000.00	0.0%
70995 Scallopfest	0.00	38,000.00	-38,000.00	0.0%
Total 70000 Non-Fair Events	<u>1,827.70</u>	<u>113,945.00</u>	<u>-112,117.30</u>	<u>1.6%</u>
Total Income	<u>65,750.09</u>	<u>1,136,449.00</u>	<u>-1,070,698.91</u>	<u>5.79%</u>
Gross Profit	65,750.09	1,136,449.00	-1,070,698.91	5.79%
Expense				
62665 Harvest Fest Expense	0.00	7,500.00	-7,500.00	0.0%
50100 Pickup Exp.				
50110 Gasoline truck mowers	109.64	3,000.00	-2,890.36	3.66%
50120 Pickup Maint.	35.00	250.00	-215.00	14.0%
50140 Diesel Fuel	680.20	1,150.00	-469.80	59.15%
50100 Pickup Exp. - Other	0.00	0.00	0.00	0.0%
Total 50100 Pickup Exp.	<u>824.84</u>	<u>4,400.00</u>	<u>-3,575.16</u>	<u>18.75%</u>
50200 Electricity Admin Bldg	944.61	4,500.00	-3,555.39	20.99%

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50210 Electricity - Non-Fair	883.56	11,250.00	-10,366.44	7.85%
50300 Heating & Air Conditioner				
50310 Heating & Air Maint.	0.00	300.00	-300.00	0.0%
50320 Heating-gas- Admin.	746.37	1,500.00	-753.63	49.76%
Total 50300 Heating & Air Conditioner	<u>746.37</u>	<u>1,800.00</u>	<u>-1,053.63</u>	<u>41.47%</u>
50410 Rubbish - Non Fair	392.00	6,000.00	-5,608.00	6.53%
50500 Admin Bldg Improvements	1,213.38	1,050.00	163.38	115.56%
50510 Office Equipment	0.00	1,000.00	-1,000.00	0.0%
50520 Alarm Maintenance	1,769.42	2,800.00	-1,030.58	63.19%
50550 Copier Maintenance	643.96	500.00	143.96	128.79%
51500 Salaries admin				
51505 Salary Program	18,307.50	84,000.00	-65,692.50	21.8%
51500 Salaries admin - Other	40,393.74	119,000.00	-78,606.26	33.94%
Total 51500 Salaries admin	<u>58,701.24</u>	<u>203,000.00</u>	<u>-144,298.76</u>	<u>28.92%</u>
51530 Payroll Processing fee	1,115.10	3,000.00	-1,884.90	37.17%
51600 Wage Taxes/Weekly				
Wage/taxesProgram	-3,898.41			
51600 Wage Taxes/Weekly - Other	10,466.91	23,000.00	-12,533.09	45.51%
Total 51600 Wage Taxes/Weekly	<u>6,568.50</u>	<u>23,000.00</u>	<u>-16,431.50</u>	<u>28.56%</u>
51700 Sep Ira	227.90	4,000.00	-3,772.10	5.7%
51800 Health Insurance				
51805 Health Insurance Program	6,397.08			
51900 Aflac	159.26	900.00	-740.74	17.7%
51800 Health Insurance - Other	3,116.22	38,900.00	-35,783.78	8.01%
Total 51800 Health Insurance	<u>9,672.56</u>	<u>39,800.00</u>	<u>-30,127.44</u>	<u>24.3%</u>
53200 Office Supplies & Print.	2,940.51	10,000.00	-7,059.49	29.41%
53210 Computer/Internet/Website	1,685.33	9,000.00	-7,314.67	18.73%
53220 Postage	1,157.00	1,200.00	-43.00	96.42%

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53400 Telephone	898.90	3,000.00	-2,101.10	29.96%
53420 Cell Phone	294.22	1,200.00	-905.78	24.52%
53600 Insurance				
53620 Ins. Vehicle	1,890.00	1,759.00	131.00	107.45%
53630 Ins. Dir. & Officers	1,775.00	1,390.00	385.00	127.7%
53640 Ins. and other	0.00	600.00	-600.00	0.0%
Total 53600 Insurance	<u>3,665.00</u>	<u>3,749.00</u>	<u>-84.00</u>	<u>97.76%</u>
53700 Legal & Audit	1,055.16	16,000.00	-14,944.84	6.6%
53800 Dues & Subscrip.	419.60	2,300.00	-1,880.40	18.24%
54000 Annual Dinner	0.00	1,800.00	-1,800.00	0.0%
54300 Conventions				
54330 Zone Meetings	140.00	500.00	-360.00	28.0%
54340 MAFA	0.00	700.00	-700.00	0.0%
54300 Conventions - Other	0.00	0.00	0.00	0.0%
Total 54300 Conventions	<u>140.00</u>	<u>1,200.00</u>	<u>-1,060.00</u>	<u>11.67%</u>
54400 Pres. Expense	0.00	1,500.00	-1,500.00	0.0%
54410 Managers Exp.	841.85	2,750.00	-1,908.15	30.61%
54600 Petty Cash	29,166.00			
60200 Adv. Marketing	3,720.63	81,000.00	-77,279.37	4.59%
60420 Souvenirs	0.00	2,600.00	-2,600.00	0.0%
60510 Pictures	0.00	500.00	-500.00	0.0%
60520 Signs	0.00	3,000.00	-3,000.00	0.0%
60700 Town Water	369.00	8,500.00	-8,131.00	4.34%
60810 Volunteers Dinner&Pot Luc	0.00	1,500.00	-1,500.00	0.0%
60900 Fair Equipment	1,105.94	7,000.00	-5,894.06	15.8%
61100 Shop gas Heat	1,191.42	1,600.00	-408.58	74.46%
61200 Safety	0.00	500.00	-500.00	0.0%
61300 First Aid	0.00	1,500.00	-1,500.00	0.0%
61400 Rentals				
61410 Tent Rental	0.00	15,000.00	-15,000.00	0.0%

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61420 Radio Rental	0.00	800.00	-800.00	0.0%
61440 Other Rental	0.00	9,500.00	-9,500.00	0.0%
61450 Bouse House	0.00	4,200.00	-4,200.00	0.0%
Total 61400 Rentals	0.00	29,500.00	-29,500.00	0.0%
61500 Grounds/Parking Payroll	1,393.00	29,000.00	-27,607.00	4.8%
61520 Security Payroll	0.00	21,500.00	-21,500.00	0.0%
61550 Tellers Payroll	0.00	6,000.00	-6,000.00	0.0%
61560 Electrician Payroll-year	0.00	10,000.00	-10,000.00	0.0%
61600 Electrician - Fair	0.00	20,500.00	-20,500.00	0.0%
61800 Bldg Supplies & Maint.	8,817.39	35,000.00	-26,182.61	25.19%
61815 Electricial Supplies Main	0.00	9,250.00	-9,250.00	0.0%
61920 Plantings - Grounds	0.00	3,500.00	-3,500.00	0.0%
62000 Electricity - Fair	0.00	17,000.00	-17,000.00	0.0%
62200 Police	0.00	67,000.00	-67,000.00	0.0%
62300 Fire Departments	0.00	15,000.00	-15,000.00	0.0%
62400 Fair Rubbish	0.00	9,000.00	-9,000.00	0.0%
62430 Boy Scouts fair cleanup	0.00	0.00	0.00	0.0%
62450 Fair Cleaning	0.00	900.00	-900.00	0.0%
62500 Fair Supplies	3,589.82	15,000.00	-11,410.18	23.93%
62600 Fair Printing				
62601 Exhibitor book	0.00	500.00	-500.00	0.0%
62602 Gate Brochure	0.00	5,250.00	-5,250.00	0.0%
62604 Posters	0.00	250.00	-250.00	0.0%
62605 Rack Cards	0.00	1,500.00	-1,500.00	0.0%
62607 Tickets and Flyers	1,105.78	500.00	605.78	221.16%
Total 62600 Fair Printing	1,105.78	8,000.00	-6,894.22	13.82%
62620 Beer tent expense	0.00	9,000.00	-9,000.00	0.0%
62650 Fair Meal Tickets	0.00	1,250.00	-1,250.00	0.0%
62655 Admin Café & Workers Meal	580.63	1,750.00	-1,169.37	33.18%
62670 Water Cooler & Ice	112.00	2,100.00	-1,988.00	5.33%

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62700 Permits & licenses	1,035.00	2,000.00	-965.00	51.75%
62750 MC-Visa & Bank Charges	392.43	6,300.00	-5,907.57	6.23%
62800 Fair Insurance	0.00	31,700.00	-31,700.00	0.0%
62810 Workman's Comp	2,811.00	3,500.00	-689.00	80.31%
63100 Youth Exhibits	0.00	200.00	-200.00	0.0%
63200 Adult Exhibits	0.00	75.00	-75.00	0.0%
63500 LS Exhibitors & Expense	0.00	11,500.00	-11,500.00	0.0%
63550 Blacksmiths	0.00	950.00	-950.00	0.0%
63800 4- H Dog Show	0.00	50.00	-50.00	0.0%
63900 Junior Fair Board	0.00	750.00	-750.00	0.0%
64100 Commercial	0.00	50.00	-50.00	0.0%
64200 Entertainment	151.19	210,000.00	-209,848.81	0.07%
64400 Horticulture				
64430 Extension Service	636.32	2,000.00	-1,363.68	31.82%
64470 Children's Garden	0.00	0.00	0.00	0.0%
Total 64400 Horticulture	<u>636.32</u>	<u>2,000.00</u>	<u>-1,363.68</u>	<u>31.82%</u>
64500 Trophies/Ribbons/Buttons	2,198.43	2,000.00	198.43	109.92%
64600 Fair Premiums	14.00	12,000.00	-11,986.00	0.12%
64700 Parking Expense - Fair	0.00	500.00	-500.00	0.0%
64750 Parking Lot Donation	0.00	1,125.00	-1,125.00	0.0%
65400 Donations/gifts/awards	0.00	500.00	-500.00	0.0%
65500 Scholarships				
65510 Current Year Scholarships	11,000.00	35,000.00	-24,000.00	31.43%
65520 Youth Vol Scholarships	0.00	5,000.00	-5,000.00	0.0%
Total 65500 Scholarships	<u>11,000.00</u>	<u>40,000.00</u>	<u>-29,000.00</u>	<u>27.5%</u>
65600 Contingency	0.00	1,000.00	-1,000.00	0.0%
82000 Capital Outlay	17,797.00	25,000.00	-7,203.00	71.19%
Total Expense	<u>183,987.99</u>	<u>1,136,449.00</u>	<u>-952,461.01</u>	<u>16.19%</u>
Net Ordinary Income	-118,237.90	0.00	-118,237.90	100.0%

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05/15/19
Accrual Basis

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Net Income	<u>-118,237.90</u>	<u>0.00</u>	<u>-118,237.90</u>	<u>100.0%</u>