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Accrual Basis

Barnstable County Agricultural Society, Inc.
Profit & Loss Budget vs. Actual
 January through December 2017

	<u>Jan - Dec 17</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
34750 Beer Tent	0.00	0.00	0.00	0.0%
31100 Admissions	481,069.56	483,000.00	-1,930.44	99.6%
31110 Advanced Sales	4,216.00	4,000.00	216.00	105.4%
31111 Advanced Sales- Rockwell	0.00	0.00	0.00	0.0%
31115 Rockwell Signing Bonus	0.00	0.00	0.00	0.0%
32100 Carnival Ticket Sales	187,885.50	174,000.00	13,885.50	108.0%
32110 Carn. Concessions	39,308.00	40,000.00	-692.00	98.3%
32120 Carnival Specials	29,000.00	29,000.00	0.00	100.0%
32200 Commercial				
32220 Commercial Fees	139,100.22	154,000.00	-14,899.78	90.3%
32230 Commercial Cleanup	0.00	0.00	0.00	0.0%
32240 Commercial Insurance	65.00	0.00	65.00	100.0%
32250 Commercial Tents	0.00	0.00	0.00	0.0%
32260 Commercial RV Park	4,111.66	5,000.00	-888.34	82.2%
32200 Commercial - Other	621.67			
Total 32200 Commercial	143,898.55	159,000.00	-15,101.45	90.5%
33100 Entries				
33110 Entries - LS Camping	245.50	500.00	-254.50	49.1%
33100 Entries - Other	2,064.50	2,500.00	-435.50	82.6%
Total 33100 Entries	2,310.00	3,000.00	-690.00	77.0%
33200 Arts & Crafts	0.00	1,000.00	-1,000.00	0.0%
34400 Interest	1,127.80	350.00	777.80	322.2%
34450 Stocks - Toronto Dominion	0.00	0.00	0.00	0.0%
34455 Cell Tower	0.00	0.00	0.00	0.0%
34600 RV - Trailer Park	0.00	0.00	0.00	0.0%
34700 Parking	46,400.00	48,000.00	-1,600.00	96.7%
34800 Souvenirs	2,596.00	3,500.00	-904.00	74.2%
34850 Beer Sales	18,014.00	16,000.00	2,014.00	112.6%
34950 ATM	687.50	1,000.00	-312.50	68.8%
39000 Cook Book	121.00	175.00	-54.00	69.1%
35500 Underwriters & Sponsors				
35660 Donations	2,155.00	5,000.00	-2,845.00	43.1%
35500 Underwriters & Sponsors - Other	12,655.00	10,000.00	2,655.00	126.6%
Total 35500 Underwriters & Sponsors	14,810.00	15,000.00	-190.00	98.7%

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70000 Non-Fair Events				
70405 Insane Inflatable	4,565.75	5,000.00	-434.25	91.3%
70420 MA Track	0.00	7,000.00	-7,000.00	0.0%
70415 POWWOW	10,907.25	11,100.00	-192.75	98.3%
70410 Comedy Fest	2,196.00	4,000.00	-1,804.00	54.9%
70100 Non -Fair Event Insurance	0.00	0.00	0.00	0.0%
70125 Food Truck	0.00	4,100.00	-4,100.00	0.0%
70150 Cyclo Race	0.00	2,500.00	-2,500.00	0.0%
70200 Antique Show	1,816.00	1,500.00	316.00	121.1%
70250 NB Beat	3,000.00	3,000.00	0.00	100.0%
70300 Home Builders	0.00	1,800.00	-1,800.00	0.0%
70350 Touch a Truck	0.00	2,000.00	-2,000.00	0.0%
70400 Doxie Days	1,500.00	1,500.00	0.00	100.0%
70400 Beerfest	0.00	12,000.00	-12,000.00	0.0%
70450 Misc. Events	0.00	1,824.00	-1,824.00	0.0%
70550 ALS Concert	0.00	2,500.00	-2,500.00	0.0%
70600 Horse Shows	0.00	500.00	-500.00	0.0%
70800 Dog Agility Trials	1,505.00	5,000.00	-3,495.00	30.1%
70900 Cranberry Cluster	0.00	12,550.00	-12,550.00	0.0%
70995 Scallopfest	0.00	30,000.00	-30,000.00	0.0%
70000 Non-Fair Events - Other	2,033.00			
Total 70000 Non-Fair Events	27,523.00	107,874.00	-80,351.00	25.5%
Total Income	998,966.91	1,084,899.00	-85,932.09	92.1%
Gross Profit	998,966.91	1,084,899.00	-85,932.09	92.1%
Expense				
62665 Beer tent expense	0.00	0.00	0.00	0.0%
50100 Pickup Exp.				
50110 Gasoline truck mowers	1,949.13	2,500.00	-550.87	78.0%
50120 Pickup Maint.	959.46	500.00	459.46	191.9%
50140 Diesel Fuel	1,140.89	800.00	340.89	142.6%
Total 50100 Pickup Exp.	4,049.48	3,800.00	249.48	106.6%
50200 Electricity Admin Bldg	2,091.23	5,000.00	-2,908.77	41.8%
50210 Electricity - Non-Fair	3,399.15	15,000.00	-11,600.85	22.7%
50300 Heating & Air Conditioner				
50310 Heating & Air Maint.	0.00	500.00	-500.00	0.0%
50320 Heating-gas- Admin.	931.33	1,200.00	-268.67	77.6%
50300 Heating & Air Conditioner - Other	182.04			
Total 50300 Heating & Air Conditioner	1,113.37	1,700.00	-586.63	65.5%

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50410 Rubbish - Non Fair	7,021.35	3,500.00	3,521.35	200.6%
50500 Admin Bldg Improvements	2,066.91	2,000.00	66.91	103.3%
50510 Office Equipment	0.00	1,680.00	-1,680.00	0.0%
50520 Alarm Maintenance	1,214.28	2,000.00	-785.72	60.7%
50550 Copier Maintenance	620.00	500.00	120.00	124.0%
51500 Salaries	142,092.23	200,000.00	-57,907.77	71.0%
51530 Payroll/Fair Taxes	4,011.19	3,200.00	811.19	125.3%
51600 Wage Taxes/Weekly	14,314.32	22,000.00	-7,685.68	65.1%
51700 Sep Ira	2,848.97	5,500.00	-2,651.03	51.8%
51800 Health Insurance				
51805 Health Insurance WP	0.00	35,000.00	-35,000.00	0.0%
51900 Aflac	396.95	1,300.00	-903.05	30.5%
51800 Health Insurance - Other	26,806.93	0.00	26,806.93	100.0%
Total 51800 Health Insurance	27,203.88	36,300.00	-9,096.12	74.9%
53200 Office Supplies & Print.	8,538.82	9,500.00	-961.18	89.9%
53210 Computer/Internet/Website	11,327.86	12,000.00	-672.14	94.4%
53220 Postage	616.56	2,500.00	-1,883.44	24.7%
53400 Telephone	2,272.19	3,000.00	-727.81	75.7%
53420 Cell Phone	714.47	1,200.00	-485.53	59.5%
53600 Insurance				
53620 Ins. Vehicle	1,736.00	1,759.00	-23.00	98.7%
53630 Ins. Dir. & Officers	1,390.00	1,390.00	0.00	100.0%
53640 Ins. and other	365.00	1,600.00	-1,235.00	22.8%
Total 53600 Insurance	3,491.00	4,749.00	-1,258.00	73.5%
53700 Legal & Audit	4,500.00	15,000.00	-10,500.00	30.0%
53800 Dues & Subscrip.	2,084.98	2,300.00	-215.02	90.7%
54000 Annual Dinner	25.00	1,800.00	-1,775.00	1.4%
54300 Conventions				
54330 Zone Meetings	0.00	500.00	-500.00	0.0%
54340 MAFA	0.00	700.00	-700.00	0.0%
Total 54300 Conventions	0.00	1,200.00	-1,200.00	0.0%
54400 Pres. Expense	222.02	1,500.00	-1,277.98	14.8%
54410 Managers Exp.	933.33	3,500.00	-2,566.67	26.7%
54600 Petty Cash	-43.00	0.00	-43.00	100.0%
60200 Adv. Marketing	74,735.04	78,000.00	-3,264.96	95.8%
60420 Souvenirs	2,699.90	3,500.00	-800.10	77.1%
60510 Pictures	400.00	500.00	-100.00	80.0%
60520 Signs	5,280.71	5,000.00	280.71	105.6%
60700 Town Water	5,238.50	8,500.00	-3,261.50	61.6%
60810 Volunteers Dinner&Pot Luc	1,199.33	1,500.00	-300.67	80.0%
60900 Fair Equipment	6,521.41	6,000.00	521.41	108.7%
61100 Shop gas Heat	1,320.18	1,200.00	120.18	110.0%
61200 Safety	402.20	500.00	-97.80	80.4%
61300 First Aid	1,518.10	1,600.00	-81.90	94.9%

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61400 Rentals				
61410 Tent Rental	14,172.40	13,500.00	672.40	105.0%
61420 Radio Rental	1,090.00	650.00	440.00	167.7%
61430 Golf Cart Rental	3,018.00	3,500.00	-482.00	86.2%
61440 Other Rental	7,645.00	8,000.00	-355.00	95.6%
61450 Bouse House	4,010.00	4,200.00	-190.00	95.5%
Total 61400 Rentals	29,935.40	29,850.00	85.40	100.3%
61500 Grounds/Parking Payroll	26,371.47	28,000.00	-1,628.53	94.2%
61520 Security Payroll	20,299.90	23,000.00	-2,700.10	88.3%
61550 Tellers Payroll	4,838.75	6,000.00	-1,161.25	80.6%
61560 Electrician Payroll-year	6,818.80	4,000.00	2,818.80	170.5%
61600 Electrician - Fair	18,925.54	21,500.00	-2,574.46	88.0%
61800 Bldg Supplies & Maint.	29,188.35	35,000.00	-5,811.65	83.4%
61815 Electrical Supplies Main	7,800.73	6,500.00	1,300.73	120.0%
61910 Plantings - Gate Areas	233.90			
61920 Plantings - Grounds	3,284.52	5,000.00	-1,715.48	65.7%
62000 Electricity - Fair	16,046.29	19,500.00	-3,453.71	82.3%
62200 Police	60,330.40	63,000.00	-2,669.60	95.8%
62300 Fire Departments	13,776.66	13,000.00	776.66	106.0%
62400 Fair Rubbish	7,786.55	8,000.00	-213.45	97.3%
62430 Boy Scouts fair cleanup	0.00	1,000.00	-1,000.00	0.0%
62450 Fair Cleaning	900.00	900.00	0.00	100.0%
62500 Fair Supplies	7,887.67	12,800.00	-4,912.33	61.6%
62600 Fair Printing				
62601 Exhibitor book	482.00	500.00	-18.00	96.4%
62602 Gate Brochure	4,372.00	2,750.00	1,622.00	159.0%
62604 Posters	170.00	250.00	-80.00	68.0%
62605 Rack Cards	1,481.00	1,750.00	-269.00	84.6%
62607 Tickets and Flyers	0.00	1,000.00	-1,000.00	0.0%
Total 62600 Fair Printing	6,505.00	6,250.00	255.00	104.1%
62620 Beer tent expense	7,111.54	6,500.00	611.54	109.4%
62650 Fair Meal Tickets	264.00	1,250.00	-986.00	21.1%
62655 Admin Café & Workers Meal	1,134.90	2,000.00	-865.10	56.7%
62670 Water Cooler & Ice	1,858.64	1,800.00	58.64	103.3%
62700 Permits & licenses	3,894.00	2,000.00	1,894.00	194.7%
62750 MC-Visa & Bank Charges	5,631.19	6,700.00	-1,068.81	84.0%
62800 Fair Insurance	28,023.00	29,500.00	-1,477.00	95.0%
62810 Workman's Comp	3,227.00	3,000.00	227.00	107.6%
62900 Community Building	0.00	150.00	-150.00	0.0%
63000 Arts & Crafts	0.00	100.00	-100.00	0.0%
63100 Youth Exhibits	0.00	250.00	-250.00	0.0%
63200 Adult Exhibits	0.00	100.00	-100.00	0.0%
63500 LS Exhibitors & Expense	10,078.00	11,500.00	-1,422.00	87.6%

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63550 Blacksmiths	955.00	950.00	5.00	100.5%
63600 Youth Pet Show	0.00	0.00	0.00	0.0%
63700 Museum	0.00	0.00	0.00	0.0%
63800 4- H Dog Show	11.68	100.00	-88.32	11.7%
63900 Junior Fair Board	0.00	1,000.00	-1,000.00	0.0%
64100 Commercial	20.11	200.00	-179.89	10.1%
64200 Entertainment	207,475.81	206,500.00	975.81	100.5%
64400 Horticulture				
64430 Extension Service	1,039.68	2,200.00	-1,160.32	47.3%
64400 Horticulture - Other	385.00			
Total 64400 Horticulture	1,424.68	2,200.00	-775.32	64.8%
64500 Trophies/Ribbons/Buttons	1,724.31	2,000.00	-275.69	86.2%
64600 Fair Premiums	8,900.00	10,000.00	-1,100.00	89.0%
64700 Parking Expense - Fair	320.35	400.00	-79.65	80.1%
64750 Parking Lot Donation	0.00	1,050.00	-1,050.00	0.0%
65400 Donations/gifts/awards	300.00	500.00	-200.00	60.0%
65500 Scholarships				
65510 Current Year Scholarships	35,000.00	34,000.00	1,000.00	102.9%
Total 65500 Scholarships	35,000.00	34,000.00	1,000.00	102.9%
65600 Contingency	0.00	500.00	-500.00	0.0%
82000 Capital Outlay	88,391.95	10,620.00	77,771.95	832.3%
Total Expense	1,012,721.05	1,084,899.00	-72,177.95	93.3%
Net Ordinary Income	-13,754.14	0.00	-13,754.14	100.0%
Net Income	-13,754.14	0.00	-13,754.14	100.0%