

Barnstable County Agricultural Society, Inc.
Profit & Loss Budget vs. Actual
 January through December 2017

	<u>Jan - Dec 17</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Income			
34750 Beer Tent	0.00	0.00	0.00
31100 Admissions	0.00	483,000.00	-483,000.00
31110 Advanced Sales	0.00	4,000.00	-4,000.00
31111 Advanced Sales- Rockwell	0.00	0.00	0.00
31115 Rockwell Signing Bonus	0.00	0.00	0.00
32100 Carnival Ticket Sales	0.00	174,000.00	-174,000.00
32110 Carn. Concessions	0.00	40,000.00	-40,000.00
32120 Carnival Specials	0.00	29,000.00	-29,000.00
32200 Commercial			
32220 Commercial Fees	70,687.42	154,000.00	-83,312.58
32230 Commercial Cleanup	0.00	0.00	0.00
32240 Commercial Insurance	0.00	0.00	0.00
32250 Commercial Tents	0.00	0.00	0.00
32260 Commercial RV Park	51.66	5,000.00	-4,948.34
Total 32200 Commercial	70,739.08	159,000.00	-88,260.92
33100 Entries			
33110 Entries - LS Camping	0.00	500.00	-500.00
33100 Entries - Other	0.00	2,500.00	-2,500.00
Total 33100 Entries	0.00	3,000.00	-3,000.00
33200 Arts & Crafts	0.00	1,000.00	-1,000.00
34400 Interest	572.35	350.00	222.35
34450 Stocks - Toronto Dominion	0.00	0.00	0.00
34455 Cell Tower	0.00	0.00	0.00
34600 RV - Trailer Park	0.00	0.00	0.00
34700 Parking	0.00	48,000.00	-48,000.00
34800 Souvenirs	60.00	3,500.00	-3,440.00
34850 Beer Sales	0.00	16,000.00	-16,000.00
34950 ATM	0.00	1,000.00	-1,000.00
39000 Cook Book	0.00	175.00	-175.00
35500 Underwriters & Sponsors			
35660 Donations	0.00	5,000.00	-5,000.00
35500 Underwriters & Sponsors - Other	4,000.00	10,000.00	-6,000.00
Total 35500 Underwriters & Sponsors	4,000.00	15,000.00	-11,000.00
70000 Non-Fair Events			
70405 Insane Inflatable	0.00	5,000.00	-5,000.00
70420 MA Track	0.00	7,000.00	-7,000.00
70415 POWWOW	0.00	11,100.00	-11,100.00
70410 Comedy Fest	0.00	4,000.00	-4,000.00
70100 Non -Fair Event Insurance	0.00	0.00	0.00
70125 Food Truck	0.00	4,100.00	-4,100.00

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70150 Cyclo Race	0.00	2,500.00	-2,500.00
70200 Antique Show	0.00	1,500.00	-1,500.00
70250 NB Beat	0.00	3,000.00	-3,000.00
70300 Home Builders	0.00	1,800.00	-1,800.00
70350 Touch a Truck	0.00	2,000.00	-2,000.00
70400 Doxie Days	0.00	1,500.00	-1,500.00
70400 Beerfest	0.00	12,000.00	-12,000.00
70450 Misc. Events	0.00	1,824.00	-1,824.00
70550 ALS Concert	0.00	2,500.00	-2,500.00
70600 Horse Shows	0.00	500.00	-500.00
70800 Dog Agility Trials	0.00	5,000.00	-5,000.00
70900 Cranberry Cluster	0.00	12,550.00	-12,550.00
70995 Scallopfest	0.00	30,000.00	-30,000.00
70000 Non-Fair Events - Other	500.00		
Total 70000 Non-Fair Events	<u>500.00</u>	<u>107,874.00</u>	<u>-107,374.00</u>
Total Income	<u>75,871.43</u>	<u>1,084,899.00</u>	<u>-1,009,027.57</u>
Gross Profit	75,871.43	1,084,899.00	-1,009,027.57
Expense			
62665 Beer tent expense	0.00	0.00	0.00
50100 Pickup Exp.			
50110 Gasoline truck mowers	515.62	2,500.00	-1,984.38
50120 Pickup Maint.	722.52	500.00	222.52
50140 Diesel Fuel	575.40	800.00	-224.60
Total 50100 Pickup Exp.	<u>1,813.54</u>	<u>3,800.00</u>	<u>-1,986.46</u>
50200 Electricity Admin Bldg	1,058.40	5,000.00	-3,941.60
50210 Electricity - Non-Fair	1,546.33	15,000.00	-13,453.67
50300 Heating & Air Conditioner			
50310 Heating & Air Maint.	0.00	500.00	-500.00
50320 Heating-gas- Admin.	850.63	1,200.00	-349.37
Total 50300 Heating & Air Conditioner	<u>850.63</u>	<u>1,700.00</u>	<u>-849.37</u>
50410 Rubbish - Non Fair	2,537.45	3,500.00	-962.55
50500 Admin Bldg Improvements	2,066.91	2,000.00	66.91
50510 Office Equipment	0.00	1,680.00	-1,680.00
50520 Alarm Maintenance	704.57	2,000.00	-1,295.43
50550 Copier Maintenance	620.00	500.00	120.00
51500 Salaries	59,981.50	200,000.00	-140,018.50
51530 Payroll/Fair Taxes	2,186.47	3,200.00	-1,013.53
51600 Wage Taxes/Weekly	4,767.13	22,000.00	-17,232.87
51700 Sep Ira	410.72	5,500.00	-5,089.28
51800 Health Insurance			

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51805 Health Insurance WP	0.00	35,000.00	-35,000.00
51900 Aflac	179.60	1,300.00	-1,120.40
51800 Health Insurance - Other	14,807.36	0.00	14,807.36
Total 51800 Health Insurance	14,986.96	36,300.00	-21,313.04
53200 Office Supplies & Print.	3,641.59	9,500.00	-5,858.41
53210 Computer/Internet/Website	4,128.92	12,000.00	-7,871.08
53220 Postage	150.00	2,500.00	-2,350.00
53400 Telephone	1,228.47	3,000.00	-1,771.53
53420 Cell Phone	354.75	1,200.00	-845.25
53600 Insurance			
53620 Ins. Vehicle	1,736.00	1,759.00	-23.00
53630 Ins. Dir. & Officers	1,390.00	1,390.00	0.00
53640 Ins. and other	-105.00	1,600.00	-1,705.00
Total 53600 Insurance	3,021.00	4,749.00	-1,728.00
53700 Legal & Audit	750.00	15,000.00	-14,250.00
53800 Dues & Subscrip.	508.99	2,300.00	-1,791.01
54000 Annual Dinner	0.00	1,800.00	-1,800.00
54300 Conventions			
54330 Zone Meetings	0.00	500.00	-500.00
54340 MAFA	0.00	700.00	-700.00
Total 54300 Conventions	0.00	1,200.00	-1,200.00
54400 Pres. Expense	0.00	1,500.00	-1,500.00
54410 Managers Exp.	450.74	3,500.00	-3,049.26
54600 Petty Cash	0.00	0.00	0.00
60200 Adv. Marketing	7,040.10	78,000.00	-70,959.90
60420 Souvenirs	0.00	3,500.00	-3,500.00
60510 Pictures	0.00	500.00	-500.00
60520 Signs	4,152.94	5,000.00	-847.06
60700 Town Water	1,958.30	8,500.00	-6,541.70
60810 Volunteers Dinner&Pot Luc	0.00	1,500.00	-1,500.00
60900 Fair Equipment	5,931.86	6,000.00	-68.14
61100 Shop gas Heat	1,320.18	1,200.00	120.18
61200 Safety	0.00	500.00	-500.00
61300 First Aid	0.00	1,600.00	-1,600.00
61400 Rentals			
61410 Tent Rental	0.00	13,500.00	-13,500.00
61420 Radio Rental	0.00	650.00	-650.00
61430 Golf Cart Rental	0.00	3,500.00	-3,500.00
61440 Other Rental	0.00	8,000.00	-8,000.00
61450 Bouse House	0.00	4,200.00	-4,200.00
Total 61400 Rentals	0.00	29,850.00	-29,850.00

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61500 Grounds/Parking Payroll	0.00	28,000.00	-28,000.00
61520 Security Payroll	0.00	23,000.00	-23,000.00
61550 Tellers Payroll	0.00	6,000.00	-6,000.00
61560 Electrician Payroll-year	730.00	4,000.00	-3,270.00
61600 Electrician - Fair	0.00	21,500.00	-21,500.00
61800 Bldg Supplies & Maint.	9,875.98	35,000.00	-25,124.02
61815 Electrical Supplies Main	550.00	6,500.00	-5,950.00
61920 Plantings - Grounds	1,273.09	5,000.00	-3,726.91
62000 Electricity - Fair	0.00	19,500.00	-19,500.00
62200 Police	0.00	63,000.00	-63,000.00
62300 Fire Departments	0.00	13,000.00	-13,000.00
62400 Fair Rubbish	0.00	8,000.00	-8,000.00
62430 Boy Scouts fair cleanup	0.00	1,000.00	-1,000.00
62450 Fair Cleaning	0.00	900.00	-900.00
62500 Fair Supplies	442.80	12,800.00	-12,357.20
62600 Fair Printing			
62601 Exhibitor book	0.00	500.00	-500.00
62602 Gate Brochure	0.00	2,750.00	-2,750.00
62604 Posters	0.00	250.00	-250.00
62605 Rack Cards	0.00	1,750.00	-1,750.00
62607 Tickets and Flyers	0.00	1,000.00	-1,000.00
Total 62600 Fair Printing	0.00	6,250.00	-6,250.00
62620 Beer tent expense	0.00	6,500.00	-6,500.00
62650 Fair Meal Tickets	0.00	1,250.00	-1,250.00
62655 Admin Café & Workers Meal	71.77	2,000.00	-1,928.23
62670 Water Cooler & Ice	84.00	1,800.00	-1,716.00
62700 Permits & licenses	1,137.00	2,000.00	-863.00
62750 MC-Visa & Bank Charges	462.49	6,700.00	-6,237.51
62800 Fair Insurance	0.00	29,500.00	-29,500.00
62810 Workman's Comp	0.00	3,000.00	-3,000.00
62900 Community Building	0.00	150.00	-150.00
63000 Arts & Crafts	0.00	100.00	-100.00
63100 Youth Exhibits	0.00	250.00	-250.00
63200 Adult Exhibits	0.00	100.00	-100.00
63500 LS Exhibitors & Expense	540.44	11,500.00	-10,959.56
63550 Blacksmiths	0.00	950.00	-950.00
63600 Youth Pet Show	0.00	0.00	0.00
63700 Museum	0.00	0.00	0.00
63800 4- H Dog Show	0.00	100.00	-100.00
63900 Junior Fair Board	0.00	1,000.00	-1,000.00
64100 Commercial	20.11	200.00	-179.89
64200 Entertainment	500.00	206,500.00	-206,000.00
64400 Horticulture			

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64430 Extension Service	807.54	2,200.00	-1,392.46
Total 64400 Horticulture	<u>807.54</u>	<u>2,200.00</u>	<u>-1,392.46</u>
64500 Trophies/Ribbons/Buttons	1,598.31	2,000.00	-401.69
64600 Fair Premiums	704.00	10,000.00	-9,296.00
64700 Parking Expense - Fair	0.00	400.00	-400.00
64750 Parking Lot Donation	0.00	1,050.00	-1,050.00
65400 Donations/gifts/awards	0.00	500.00	-500.00
65500 Scholarships			
65510 Current Year Scholarships	15,000.00	34,000.00	-19,000.00
Total 65500 Scholarships	<u>15,000.00</u>	<u>34,000.00</u>	<u>-19,000.00</u>
65600 Contingency	0.00	500.00	-500.00
82000 Capital Outlay	59,111.37	10,620.00	48,491.37
Total Expense	<u>221,077.35</u>	<u>1,084,899.00</u>	<u>-863,821.65</u>
Net Ordinary Income	<u>-145,205.92</u>	<u>0.00</u>	<u>-145,205.92</u>
Net Income	<u><u>-145,205.92</u></u>	<u><u>0.00</u></u>	<u><u>-145,205.92</u></u>

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	<u>% of Budget</u>
Ordinary Income/Expense	
Income	
34750 Beer Tent	0.0%
31100 Admissions	0.0%
31110 Advanced Sales	0.0%
31111 Advanced Sales- Rockwell	0.0%
31115 Rockwell Signing Bonus	0.0%
32100 Carnival Ticket Sales	0.0%
32110 Carn. Concessions	0.0%
32120 Carnival Specials	0.0%
32200 Commercial	
32220 Commercial Fees	45.9%
32230 Commercial Cleanup	0.0%
32240 Commercial Insurance	0.0%
32250 Commercial Tents	0.0%
32260 Commercial RV Park	1.03%
Total 32200 Commercial	44.49%
33100 Entries	
33110 Entries - LS Camping	0.0%
33100 Entries - Other	0.0%
Total 33100 Entries	0.0%
33200 Arts & Crafts	0.0%
34400 Interest	163.53%
34450 Stocks - Toronto Dominion	0.0%
34455 Cell Tower	0.0%
34600 RV - Trailer Park	0.0%
34700 Parking	0.0%
34800 Souvenirs	1.71%
34850 Beer Sales	0.0%
34950 ATM	0.0%
39000 Cook Book	0.0%
35500 Underwriters & Sponsors	
35660 Donations	0.0%
35500 Underwriters & Sponsors - Other	40.0%
Total 35500 Underwriters & Sponsors	26.67%
70000 Non-Fair Events	
70405 Insane Inflatable	0.0%
70420 MA Track	0.0%
70415 POWWOW	0.0%
70410 Comedy Fest	0.0%
70100 Non -Fair Event Insurance	0.0%
70125 Food Truck	0.0%

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70150 Cyclo Race	0.0%
70200 Antique Show	0.0%
70250 NB Beat	0.0%
70300 Home Builders	0.0%
70350 Touch a Truck	0.0%
70400 Doxie Days	0.0%
70400 Beerfest	0.0%
70450 Misc. Events	0.0%
70550 ALS Concert	0.0%
70600 Horse Shows	0.0%
70800 Dog Agility Trials	0.0%
70900 Cranberry Cluster	0.0%
70995 Scallopfest	0.0%
70000 Non-Fair Events - Other	
Total 70000 Non-Fair Events	<u>0.46%</u>
Total Income	<u>6.99%</u>
Gross Profit	6.99%
Expense	
62665 Beer tent expense	0.0%
50100 Pickup Exp.	
50110 Gasoline truck mowers	20.63%
50120 Pickup Maint.	144.5%
50140 Diesel Fuel	71.93%
Total 50100 Pickup Exp.	<u>47.73%</u>
50200 Electricity Admin Bldg	21.17%
50210 Electricity - Non-Fair	10.31%
50300 Heating & Air Conditioner	
50310 Heating & Air Maint.	0.0%
50320 Heating-gas- Admin.	70.89%
Total 50300 Heating & Air Conditioner	<u>50.04%</u>
50410 Rubbish - Non Fair	72.5%
50500 Admin Bldg Improvements	103.35%
50510 Office Equipment	0.0%
50520 Alarm Maintenance	35.23%
50550 Copier Maintenance	124.0%
51500 Salaries	29.99%
51530 Payroll/Fair Taxes	68.33%
51600 Wage Taxes/Weekly	21.67%
51700 Sep Ira	7.47%
51800 Health Insurance	

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	<u>% of Budget</u>
51805 Health Insurance WP	0.0%
51900 Aflac	13.82%
51800 Health Insurance - Other	100.0%
Total 51800 Health Insurance	41.29%
53200 Office Supplies & Print.	38.33%
53210 Computer/Internet/Website	34.41%
53220 Postage	6.0%
53400 Telephone	40.95%
53420 Cell Phone	29.56%
53600 Insurance	
53620 Ins. Vehicle	98.69%
53630 Ins. Dir. & Officers	100.0%
53640 Ins. and other	-6.56%
Total 53600 Insurance	63.61%
53700 Legal & Audit	5.0%
53800 Dues & Subscrip.	22.13%
54000 Annual Dinner	0.0%
54300 Conventions	
54330 Zone Meetings	0.0%
54340 MAFA	0.0%
Total 54300 Conventions	0.0%
54400 Pres. Expense	0.0%
54410 Managers Exp.	12.88%
54600 Petty Cash	0.0%
60200 Adv. Marketing	9.03%
60420 Souvenirs	0.0%
60510 Pictures	0.0%
60520 Signs	83.06%
60700 Town Water	23.04%
60810 Volunteers Dinner&Pot Luc	0.0%
60900 Fair Equipment	98.86%
61100 Shop gas Heat	110.02%
61200 Safety	0.0%
61300 First Aid	0.0%
61400 Rentals	
61410 Tent Rental	0.0%
61420 Radio Rental	0.0%
61430 Golf Cart Rental	0.0%
61440 Other Rental	0.0%
61450 Bouse House	0.0%
Total 61400 Rentals	0.0%

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61500 Grounds/Parking Payroll	0.0%
61520 Security Payroll	0.0%
61550 Tellers Payroll	0.0%
61560 Electrician Payroll-year	18.25%
61600 Electrician - Fair	0.0%
61800 Bldg Supplies & Maint.	28.22%
61815 Electrical Supplies Main	8.46%
61920 Plantings - Grounds	25.46%
62000 Electricity - Fair	0.0%
62200 Police	0.0%
62300 Fire Departments	0.0%
62400 Fair Rubbish	0.0%
62430 Boy Scouts fair cleanup	0.0%
62450 Fair Cleaning	0.0%
62500 Fair Supplies	3.46%
62600 Fair Printing	
62601 Exhibitor book	0.0%
62602 Gate Brochure	0.0%
62604 Posters	0.0%
62605 Rack Cards	0.0%
62607 Tickets and Flyers	0.0%
Total 62600 Fair Printing	<u>0.0%</u>
62620 Beer tent expense	0.0%
62650 Fair Meal Tickets	0.0%
62655 Admin Café & Workers Meal	3.59%
62670 Water Cooler & Ice	4.67%
62700 Permits & licenses	56.85%
62750 MC-Visa & Bank Charges	6.9%
62800 Fair Insurance	0.0%
62810 Workman's Comp	0.0%
62900 Community Building	0.0%
63000 Arts & Crafts	0.0%
63100 Youth Exhibits	0.0%
63200 Adult Exhibits	0.0%
63500 LS Exhibitors & Expense	4.7%
63550 Blacksmiths	0.0%
63600 Youth Pet Show	0.0%
63700 Museum	0.0%
63800 4- H Dog Show	0.0%
63900 Junior Fair Board	0.0%
64100 Commercial	10.06%
64200 Entertainment	0.24%
64400 Horticulture	

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	<u>% of Budget</u>
64430 Extension Service	36.71%
Total 64400 Horticulture	<u>36.71%</u>
64500 Trophies/Ribbons/Buttons	79.92%
64600 Fair Premiums	7.04%
64700 Parking Expense - Fair	0.0%
64750 Parking Lot Donation	0.0%
65400 Donations/gifts/awards	0.0%
65500 Scholarships	
65510 Current Year Scholarships	44.12%
Total 65500 Scholarships	<u>44.12%</u>
65600 Contingency	0.0%
82000 Capital Outlay	556.6%
Total Expense	<u>20.38%</u>
Net Ordinary Income	<u>100.0%</u>
Net Income	<u><u>100.0%</u></u>