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11/16/16

Cash Basis

Barnstable County Agricultural Society, Inc.
Profit & Loss Budget vs. Actual
 January through December 2016

Ordinary Income/Expense	Jan - Dec 16	Budget	\$ Over Budget
Income			
34750 Beer Tent	12,700.00		
31100 Admissions	433,980.25	460,000.00	-26,019.75
31110 Advanced Sales	3,940.00	2,660.00	1,280.00
31111 Advanced Sales- Rockwell	4,120.00	0.00	4,120.00
31115 Rockwell Signing Bonus	0.00	0.00	0.00
32100 Carnival Ticket Sales	173,327.35	172,000.00	1,327.35
32110 Carn. Concessions	35,904.00	45,000.00	-9,096.00
32120 Carnival Specials	28,000.00	28,000.00	0.00
32200 Commercial			
32220 Commercial Fees	150,912.83	147,000.00	3,912.83
32240 Commercial Insurance	365.00		
32260 Commercial RV Park	4,940.00	8,000.00	-3,060.00
Total 32200 Commercial	156,217.83	155,000.00	1,217.83
33100 Entries			
33110 Entries - LS Camping	310.00	500.00	-190.00
33100 Entries - Other	2,325.00	4,000.00	-1,675.00
Total 33100 Entries	2,635.00	4,500.00	-1,865.00
33200 Arts & Crafts	660.00	1,500.00	-840.00
34400 Interest	458.85	500.00	-41.15
34450 Stocks - Toronto Dominion	22,963.85	700.00	22,263.85
34455 Cell Tower	473,027.60	26,845.00	446,182.60
34700 Parking	43,661.50	50,000.00	-6,338.50
34800 Souvenirs	2,624.68	4,500.00	-1,875.32
34950 ATM	870.00	1,000.00	-130.00
39000 Cook Book	99.00	175.00	-76.00
35500 Underwriters & Sponsors			
35660 Donations	4,000.00	1,000.00	3,000.00
35500 Underwriters & Sponsors - Other	8,225.72	16,000.00	-7,774.28
Total 35500 Underwriters & Sponsors	12,225.72	17,000.00	-4,774.28
70000 Non-Fair Events			
70405 Insane Inflatable	4,542.75	5,000.00	-457.25
70420 MA Track	0.00	5,500.00	-5,500.00
70415 POWWOW	11,114.00	10,500.00	614.00
70410 International beerfest	0.00	2,500.00	-2,500.00
70405 Boy Scouts	0.00	7,500.00	-7,500.00
70125 Food Truck	4,180.00	3,500.00	680.00
70400 Beerfest	0.00	12,000.00	-12,000.00
70900 Dog Show	17,815.50	15,500.00	2,315.50

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70995 Scallopfest	30,003.00	30,000.00	3.00
70000 Non-Fair Events - Other	13,335.00	14,500.00	-1,165.00
Total 70000 Non-Fair Events	80,990.25	106,500.00	-25,509.75
Total Income	1,488,405.88	1,075,880.00	412,525.88
Gross Profit	1,488,405.88	1,075,880.00	412,525.88
Expense			
62665 Beer tent expense	6,012.44		
81000 Harvest Fest Expense	0.00	2,500.00	-2,500.00
50100 Pickup Exp.			
50110 Gasoline truck mowers	2,057.59	3,750.00	-1,692.41
50120 Pickup Maint.	233.80	250.00	-16.20
50140 Diesel Fuel	589.68	1,750.00	-1,160.32
Total 50100 Pickup Exp.	2,881.07	5,750.00	-2,868.93
50200 Electricity Admin Bldg	4,100.98	5,500.00	-1,399.02
50210 Electricity - Non-Fair	12,255.96	13,000.00	-744.04
50300 Heating & Air Conditioner			
50310 Heating & Air Maint.	0.00	500.00	-500.00
50320 Heating-gas- Admin.	806.19	1,500.00	-693.81
50300 Heating & Air Conditioner - Other	252.50		
Total 50300 Heating & Air Conditioner	1,058.69	2,000.00	-941.31
50410 Rubbish - Non Fair	2,221.90	5,200.00	-2,978.10
50500 Admin Bldg Improvements	0.00	1,500.00	-1,500.00
50510 Office Equipment	1,026.74	1,680.00	-653.26
50520 Alarm Maintenance	2,397.83	2,000.00	397.83
50550 Copier Maintenance	527.11	500.00	27.11
51500 Salaries	173,533.22	200,000.00	-26,466.78
51530 Payroll/Fair Taxes	2,076.95	3,200.00	-1,123.05
51600 Wage Taxes/Weekly	20,005.61	22,000.00	-1,994.39
51700 Sep Ira	1,081.26	3,000.00	-1,918.74
51800 Health Insurance			
51805 Health Insurance WP	0.00	34,700.00	-34,700.00
51900 Aflac	794.48	1,300.00	-505.52
51800 Health Insurance - Other	29,380.66		
Total 51800 Health Insurance	30,175.14	36,000.00	-5,824.86
53200 Office Supplies & Print.	8,907.70	8,000.00	907.70
53210 Computer/Internet/Website	19,146.65	9,000.00	10,146.65
53220 Postage	1,804.86	2,500.00	-695.14
53400 Telephone	2,130.72	3,500.00	-1,369.28
53420 Cell Phone	884.09	1,300.00	-415.91

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53600 Insurance			
53620 Ins. Vehicle	1,759.00	1,685.00	74.00
53630 Ins. Dir. & Officers	1,390.00	2,150.00	-760.00
53640 Ins. and other	705.00	1,600.00	-895.00
Total 53600 Insurance	3,854.00	5,435.00	-1,581.00
53700 Legal & Audit	6,623.67	9,500.00	-2,876.33
53800 Dues & Subscrip.	1,912.89	1,600.00	312.89
54000 Annual Dinner	1,459.25	2,000.00	-540.75
54300 Conventions			
54330 Zone Meetings	385.00	650.00	-265.00
54340 MAFA	0.00	1,000.00	-1,000.00
Total 54300 Conventions	385.00	1,650.00	-1,265.00
54400 Pres. Expense	134.85	1,500.00	-1,365.15
54410 Managers Exp.	1,503.95	3,500.00	-1,996.05
54600 Petty Cash	0.00		
60200 Adv. Marketing	75,076.42	77,000.00	-1,923.58
60420 Souvenirs	4,271.17	3,500.00	771.17
60510 Pictures	405.00	500.00	-95.00
60520 Signs	4,805.04	4,000.00	805.04
60700 Town Water	8,280.21	6,000.00	2,280.21
60810 Volunteers Dinner&Pot Luc	1,478.11	1,500.00	-21.89
60900 Fair Equipment	539.47	7,000.00	-6,460.53
61100 Shop gas Heat	808.11	2,500.00	-1,691.89
61200 Safety	633.98	500.00	133.98
61300 First Aid	1,484.67	2,000.00	-515.33
61400 Rentals			
61410 Tent Rental	12,017.40	11,000.00	1,017.40
61420 Radio Rental	1,140.00	650.00	490.00
61430 Golf Cart Rental	3,150.00	3,750.00	-600.00
61440 Other Rental	8,439.00	6,000.00	2,439.00
61450 Bouse House	4,010.00	4,500.00	-490.00
Total 61400 Rentals	28,756.40	25,900.00	2,856.40
61500 Grounds/Parking Payroll	24,314.70	24,500.00	-185.30
61520 Security Payroll	20,421.13	26,000.00	-5,578.87
61550 Tellers Payroll	5,648.13	5,000.00	648.13
61560 Electrician Payroll-year	3,120.00	2,000.00	1,120.00
61600 Electrician - Fair	20,926.00	20,000.00	926.00
61800 Bldg Supplies & Maint.	30,482.18	33,000.00	-2,517.82
61815 Electrical Supplies Main	5,841.48	7,500.00	-1,658.52
61920 Plantings - Grounds	1,749.50	6,000.00	-4,250.50
62000 Electricity - Fair	18,970.01	19,000.00	-29.99
62200 Police	60,226.00	58,000.00	2,226.00
62300 Fire Departments	11,355.64	14,165.00	-2,809.36
62400 Fair Rubbish	7,835.50	8,000.00	-164.50

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62430 Boy Scouts fair cleanup	1,000.00	1,000.00	0.00
62450 Fair Cleaning	900.00	1,000.00	-100.00
62500 Fair Supplies	14,970.53	12,000.00	2,970.53
62600 Fair Printing			
62601 Exhibitor book	380.00	500.00	-120.00
62602 Gate Brochure	686.00	3,000.00	-2,314.00
62604 Posters	122.62	250.00	-127.38
62605 Rack Cards	1,750.00	2,500.00	-750.00
62607 Tickets and Flyers	1,105.00	1,200.00	-95.00
Total 62600 Fair Printing	4,043.62	7,450.00	-3,406.38
62650 Fair Meal Tickets	1,119.00	1,500.00	-381.00
62655 Admin Café & Workers Meal	1,759.32	2,200.00	-440.68
62670 Water Cooler & Ice	1,717.40	1,600.00	117.40
62700 Permits & licenses	1,852.00	2,500.00	-648.00
62750 MC-Visa & Bank Charges	6,455.86	6,000.00	455.86
62800 Fair Insurance	26,791.00	27,000.00	-209.00
62810 Workman's Comp	6,411.00	3,000.00	3,411.00
62900 Community Building	48.88	150.00	-101.12
63000 Arts & Crafts	0.00	100.00	-100.00
63100 Youth Exhibits	340.40	250.00	90.40
63200 Adult Exhibits	0.00	150.00	-150.00
63500 LS Exhibitors & Expense	9,766.33	11,500.00	-1,733.67
63550 Blacksmiths	950.00	800.00	150.00
63600 Youth Pet Show	0.00	100.00	-100.00
63800 4- H Dog Show	60.00	100.00	-40.00
64100 Commercial	0.00	200.00	-200.00
64200 Entertainment	206,988.04	205,000.00	1,988.04
64400 Horticulture			
64430 Extension Service	1,625.71	2,500.00	-874.29
64400 Horticulture - Other	315.00		
Total 64400 Horticulture	1,940.71	2,500.00	-559.29
64500 Trophies/Ribbons/Buttons	2,362.04	2,000.00	362.04
64600 Fair Premiums	7,293.00	13,000.00	-5,707.00
64700 Parking Expense - Fair	0.00	400.00	-400.00
64750 Parking Lot Donation	1,050.00	1,000.00	50.00
65400 Donations/gifts/awards	300.00	500.00	-200.00
65500 Scholarships			
65510 Current Year Scholarships	32,000.00	35,000.00	-3,000.00
Total 65500 Scholarships	32,000.00	35,000.00	-3,000.00

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	<u>Jan - Dec 16</u>	<u>Budget</u>	<u>\$ Over Budget</u>
65600 Contingency	0.00	4,000.00	-4,000.00
82000 Capital Outlay	32,104.73	27,000.00	5,104.73
Total Expense	<u>1,007,755.24</u>	<u>1,075,880.00</u>	<u>-68,124.76</u>
Net Ordinary Income	<u>480,650.64</u>	<u>0.00</u>	<u>480,650.64</u>
Net Income	<u><u>480,650.64</u></u>	<u><u>0.00</u></u>	<u><u>480,650.64</u></u>