

Barnstable County Agricultural Society, Inc.
Profit & Loss Budget vs. Actual
 January through December 2016

Ordinary Income/Expense	<u>Jan - Dec 16</u>	<u>Budget</u>
Income		
34750 Beer Tent	12,700.00	
31100 Admissions	434,158.25	460,000.00
31110 Advanced Sales	3,940.00	2,660.00
31111 Advanced Sales- Rockwell	4,120.00	0.00
31115 Rockwell Signing Bonus	0.00	0.00
32100 Carnival Ticket Sales	173,327.35	172,000.00
32110 Carn. Concessions	35,904.00	45,000.00
32120 Carnival Specials	28,000.00	28,000.00
32200 Commercial		
32220 Commercial Fees	150,912.83	147,000.00
32240 Commercial Insurance	365.00	
32260 Commercial RV Park	4,940.00	8,000.00
Total 32200 Commercial	156,217.83	155,000.00
33100 Entries		
33110 Entries - LS Camping	310.00	500.00
33100 Entries - Other	2,325.00	4,000.00
Total 33100 Entries	2,635.00	4,500.00
33200 Arts & Crafts	660.00	1,500.00
34400 Interest	271.13	500.00
34450 Stocks - Toronto Dominion	22,963.85	700.00
34455 Cell Tower	22,115.01	26,845.00
34700 Parking	43,661.50	50,000.00
34800 Souvenirs	2,624.68	4,500.00
34950 ATM	0.00	1,000.00
39000 Cook Book	99.00	175.00
35500 Underwriters & Sponsors		
35660 Donations	4,000.00	1,000.00
35500 Underwriters & Sponsors - Other	7,725.72	16,000.00
Total 35500 Underwriters & Sponsors	11,725.72	17,000.00
70000 Non-Fair Events		
70405 Insane Inflatable	0.00	5,000.00
70420 MA Track	0.00	5,500.00
70415 POWWOW	11,114.00	10,500.00
70410 International beerfest	0.00	2,500.00
70405 Boy Scouts	0.00	7,500.00
70125 Food Truck	0.00	3,500.00
70400 Beerfest	0.00	12,000.00
70900 Dog Show	4,546.50	15,500.00
70995 Scallopfest	0.00	30,000.00
70000 Non-Fair Events - Other	9,600.00	14,500.00

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	<u>Jan - Dec 16</u>	<u>Budget</u>
Total 70000 Non-Fair Events	<u>25,260.50</u>	<u>106,500.00</u>
Total Income	<u>980,383.82</u>	<u>1,075,880.00</u>
Gross Profit	980,383.82	1,075,880.00
Expense		
62665 Beer tent expense	6,012.44	
81000 Harvest Fest Expense	0.00	2,500.00
50100 Pickup Exp.		
50110 Gasoline truck mowers	1,640.37	3,750.00
50120 Pickup Maint.	93.80	250.00
50140 Diesel Fuel	589.68	1,750.00
Total 50100 Pickup Exp.	<u>2,323.85</u>	<u>5,750.00</u>
50200 Electricity Admin Bldg	3,362.06	5,500.00
50210 Electricity - Non-Fair	6,937.98	13,000.00
50300 Heating & Air Conditioner		
50310 Heating & Air Maint.	0.00	500.00
50320 Heating-gas- Admin.	728.43	1,500.00
50300 Heating & Air Conditioner - Other	210.69	
Total 50300 Heating & Air Conditioner	<u>939.12</u>	<u>2,000.00</u>
50410 Rubbish - Non Fair	1,320.65	5,200.00
50500 Admin Bldg Improvements	0.00	1,500.00
50510 Office Equipment	1,026.74	1,680.00
50520 Alarm Maintenance	5,112.72	2,000.00
50550 Copier Maintenance	527.11	500.00
51500 Salaries	138,500.56	200,000.00
51530 Payroll/Fair Taxes	1,767.23	3,200.00
51600 Wage Taxes/Weekly	17,278.33	22,000.00
51700 Sep Ira	855.66	3,000.00
51800 Health Insurance		
51805 Health Insurance WP	0.00	34,700.00
51900 Aflac	557.13	1,300.00
51800 Health Insurance - Other	23,922.14	
Total 51800 Health Insurance	<u>24,479.27</u>	<u>36,000.00</u>
53200 Office Supplies & Print.	8,252.95	8,000.00
53210 Computer/Internet/Website	18,467.47	9,000.00
53220 Postage	1,197.88	2,500.00
53400 Telephone	2,130.72	3,500.00
53420 Cell Phone	722.04	1,300.00
53600 Insurance		
53620 Ins. Vehicle	1,759.00	1,685.00

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	Jan - Dec 16	Budget
53630 Ins. Dir. & Officers	1,390.00	2,150.00
53640 Ins. and other	705.00	1,600.00
Total 53600 Insurance	3,854.00	5,435.00
53700 Legal & Audit	3,542.84	9,500.00
53800 Dues & Subscrip.	1,405.99	1,600.00
54000 Annual Dinner	200.00	2,000.00
54300 Conventions		
54330 Zone Meetings	0.00	650.00
54340 MAFA	0.00	1,000.00
Total 54300 Conventions	0.00	1,650.00
54400 Pres. Expense	134.85	1,500.00
54410 Managers Exp.	1,316.45	3,500.00
54600 Petty Cash	0.00	
60200 Adv. Marketing	72,076.42	77,000.00
60420 Souvenirs	1,998.84	3,500.00
60510 Pictures	405.00	500.00
60520 Signs	4,510.40	4,000.00
60700 Town Water	3,381.61	6,000.00
60810 Volunteers Dinner&Pot Luc	1,337.58	1,500.00
60900 Fair Equipment	539.47	7,000.00
61100 Shop gas Heat	726.57	2,500.00
61200 Safety	633.98	500.00
61300 First Aid	1,484.67	2,000.00
61400 Rentals		
61410 Tent Rental	12,017.40	11,000.00
61420 Radio Rental	1,140.00	650.00
61430 Golf Cart Rental	3,150.00	3,750.00
61440 Other Rental	8,439.00	6,000.00
61450 Bouse House	4,120.00	4,500.00
Total 61400 Rentals	28,866.40	25,900.00
61500 Grounds/Parking Payroll	22,320.70	24,500.00
61520 Security Payroll	20,371.13	26,000.00
61550 Tellers Payroll	4,856.25	5,000.00
61560 Electrician Payroll-year	1,960.00	2,000.00
61600 Electrician - Fair	20,926.00	20,000.00
61800 Bldg Supplies & Maint.	29,585.45	33,000.00
61815 Electrical Supplies Main	4,607.48	7,500.00
61920 Plantings - Grounds	1,749.50	6,000.00
62000 Electricity - Fair	18,970.01	19,000.00
62200 Police	59,013.00	58,000.00
62300 Fire Departments	11,355.64	14,165.00
62400 Fair Rubbish	7,835.50	8,000.00

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	<u>Jan - Dec 16</u>	<u>Budget</u>
62430 Boy Scouts fair cleanup	1,000.00	1,000.00
62450 Fair Cleaning	900.00	1,000.00
62500 Fair Supplies	11,254.71	12,000.00
62600 Fair Printing		
62601 Exhibitor book	380.00	500.00
62602 Gate Brochure	686.00	3,000.00
62604 Posters	122.62	250.00
62605 Rack Cards	1,750.00	2,500.00
62607 Tickets and Flyers	1,105.00	1,200.00
Total 62600 Fair Printing	4,043.62	7,450.00
62650 Fair Meal Tickets	1,119.00	1,500.00
62655 Admin Café & Workers Meal	1,661.73	2,200.00
62670 Water Cooler & Ice	1,602.74	1,600.00
62700 Permits & licenses	1,852.00	2,500.00
62750 MC-Visa & Bank Charges	5,208.67	6,000.00
62800 Fair Insurance	26,791.00	27,000.00
62810 Workman's Comp	3,184.00	3,000.00
62900 Community Building	48.88	150.00
63000 Arts & Crafts	0.00	100.00
63100 Youth Exhibits	340.40	250.00
63200 Adult Exhibits	0.00	150.00
63500 LS Exhibitors & Expense	9,766.33	11,500.00
63550 Blacksmiths	950.00	800.00
63600 Youth Pet Show	0.00	100.00
63800 4- H Dog Show	60.00	100.00
64100 Commercial	0.00	200.00
64200 Entertainment	206,988.04	205,000.00
64400 Horticulture		
64430 Extension Service	1,625.71	2,500.00
64400 Horticulture - Other	315.00	
Total 64400 Horticulture	1,940.71	2,500.00
64500 Trophies/Ribbons/Buttons	2,259.61	2,000.00
64600 Fair Premiums	6,177.00	13,000.00
64700 Parking Expense - Fair	0.00	400.00
64750 Parking Lot Donation	1,050.00	1,000.00
65400 Donations/gifts/awards	300.00	500.00
65500 Scholarships		
65510 Current Year Scholarships	32,000.00	35,000.00
Total 65500 Scholarships	32,000.00	35,000.00
65600 Contingency	0.00	4,000.00
82000 Capital Outlay	41,634.63	27,000.00
Total Expense	933,313.58	1,075,880.00

Barnstable County Agricultural Society, Inc.
Profit & Loss Budget vs. Actual
January through December 2016

	<u>Jan - Dec 16</u>	<u>Budget</u>
Net Ordinary Income	<u>47,070.24</u>	<u>0.00</u>
Net Income	<u><u>47,070.24</u></u>	<u><u>0.00</u></u>

Barnstable County Agricultural Society, Inc.
Profit & Loss Budget vs. Actual
 January through December 2016

	<u>\$ Over Budget</u>
Ordinary Income/Expense	
Income	
34750 Beer Tent	
31100 Admissions	-25,841.75
31110 Advanced Sales	1,280.00
31111 Advanced Sales- Rockwell	4,120.00
31115 Rockwell Signing Bonus	0.00
32100 Carnival Ticket Sales	1,327.35
32110 Carn. Concessions	-9,096.00
32120 Carnival Specials	0.00
32200 Commercial	
32220 Commercial Fees	3,912.83
32240 Commercial Insurance	
32260 Commercial RV Park	-3,060.00
Total 32200 Commercial	<u>1,217.83</u>
33100 Entries	
33110 Entries - LS Camping	-190.00
33100 Entries - Other	-1,675.00
Total 33100 Entries	<u>-1,865.00</u>
33200 Arts & Crafts	-840.00
34400 Interest	-228.87
34450 Stocks - Toronto Dominion	22,263.85
34455 Cell Tower	-4,729.99
34700 Parking	-6,338.50
34800 Souvenirs	-1,875.32
34950 ATM	-1,000.00
39000 Cook Book	-76.00
35500 Underwriters & Sponsors	
35660 Donations	3,000.00
35500 Underwriters & Sponsors - Other	-8,274.28
Total 35500 Underwriters & Sponsors	<u>-5,274.28</u>
70000 Non-Fair Events	
70405 Insane Inflatable	-5,000.00
70420 MA Track	-5,500.00
70415 POWWOW	614.00
70410 International beerfest	-2,500.00
70405 Boy Scouts	-7,500.00
70125 Food Truck	-3,500.00
70400 Beerfest	-12,000.00
70900 Dog Show	-10,953.50
70995 Scallopfest	-30,000.00
70000 Non-Fair Events - Other	-4,900.00

Barnstable County Agricultural Society, Inc.
Profit & Loss Budget vs. Actual
 January through December 2016

	<u>\$ Over Budget</u>
Total 70000 Non-Fair Events	<u>-81,239.50</u>
Total Income	<u>-95,496.18</u>
Gross Profit	-95,496.18
Expense	
62665 Beer tent expense	
81000 Harvest Fest Expense	-2,500.00
50100 Pickup Exp.	
50110 Gasoline truck mowers	-2,109.63
50120 Pickup Maint.	-156.20
50140 Diesel Fuel	-1,160.32
Total 50100 Pickup Exp.	<u>-3,426.15</u>
50200 Electricity Admin Bldg	-2,137.94
50210 Electricity - Non-Fair	-6,062.02
50300 Heating & Air Conditioner	
50310 Heating & Air Maint.	-500.00
50320 Heating-gas- Admin.	-771.57
50300 Heating & Air Conditioner - Other	
Total 50300 Heating & Air Conditioner	<u>-1,060.88</u>
50410 Rubbish - Non Fair	-3,879.35
50500 Admin Bldg Improvements	-1,500.00
50510 Office Equipment	-653.26
50520 Alarm Maintenance	3,112.72
50550 Copier Maintenance	27.11
51500 Salaries	-61,499.44
51530 Payroll/Fair Taxes	-1,432.77
51600 Wage Taxes/Weekly	-4,721.67
51700 Sep Ira	-2,144.34
51800 Health Insurance	
51805 Health Insurance WP	-34,700.00
51900 Aflac	-742.87
51800 Health Insurance - Other	
Total 51800 Health Insurance	<u>-11,520.73</u>
53200 Office Supplies & Print.	252.95
53210 Computer/Internet/Website	9,467.47
53220 Postage	-1,302.12
53400 Telephone	-1,369.28
53420 Cell Phone	-577.96
53600 Insurance	
53620 Ins. Vehicle	74.00

Barnstable County Agricultural Society, Inc.
Profit & Loss Budget vs. Actual
 January through December 2016

	<u>\$ Over Budget</u>
53630 Ins. Dir. & Officers	-760.00
53640 Ins. and other	-895.00
Total 53600 Insurance	-1,581.00
53700 Legal & Audit	-5,957.16
53800 Dues & Subscrip.	-194.01
54000 Annual Dinner	-1,800.00
54300 Conventions	
54330 Zone Meetings	-650.00
54340 MAFA	-1,000.00
Total 54300 Conventions	-1,650.00
54400 Pres. Expense	-1,365.15
54410 Managers Exp.	-2,183.55
54600 Petty Cash	
60200 Adv. Marketing	-4,923.58
60420 Souvenirs	-1,501.16
60510 Pictures	-95.00
60520 Signs	510.40
60700 Town Water	-2,618.39
60810 Volunteers Dinner&Pot Luc	-162.42
60900 Fair Equipment	-6,460.53
61100 Shop gas Heat	-1,773.43
61200 Safety	133.98
61300 First Aid	-515.33
61400 Rentals	
61410 Tent Rental	1,017.40
61420 Radio Rental	490.00
61430 Golf Cart Rental	-600.00
61440 Other Rental	2,439.00
61450 Bouse House	-380.00
Total 61400 Rentals	2,966.40
61500 Grounds/Parking Payroll	-2,179.30
61520 Security Payroll	-5,628.87
61550 Tellers Payroll	-143.75
61560 Electrician Payroll-year	-40.00
61600 Electrician - Fair	926.00
61800 Bldg Supplies & Maint.	-3,414.55
61815 Electrical Supplies Main	-2,892.52
61920 Plantings - Grounds	-4,250.50
62000 Electricity - Fair	-29.99
62200 Police	1,013.00
62300 Fire Departments	-2,809.36
62400 Fair Rubbish	-164.50

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	<u>\$ Over Budget</u>
62430 Boy Scouts fair cleanup	0.00
62450 Fair Cleaning	-100.00
62500 Fair Supplies	-745.29
62600 Fair Printing	
62601 Exhibitor book	-120.00
62602 Gate Brochure	-2,314.00
62604 Posters	-127.38
62605 Rack Cards	-750.00
62607 Tickets and Flyers	-95.00
Total 62600 Fair Printing	-3,406.38
62650 Fair Meal Tickets	-381.00
62655 Admin Café & Workers Meal	-538.27
62670 Water Cooler & Ice	2.74
62700 Permits & licenses	-648.00
62750 MC-Visa & Bank Charges	-791.33
62800 Fair Insurance	-209.00
62810 Workman's Comp	184.00
62900 Community Building	-101.12
63000 Arts & Crafts	-100.00
63100 Youth Exhibits	90.40
63200 Adult Exhibits	-150.00
63500 LS Exhibitors & Expense	-1,733.67
63550 Blacksmiths	150.00
63600 Youth Pet Show	-100.00
63800 4- H Dog Show	-40.00
64100 Commercial	-200.00
64200 Entertainment	1,988.04
64400 Horticulture	
64430 Extension Service	-874.29
64400 Horticulture - Other	
Total 64400 Horticulture	-559.29
64500 Trophies/Ribbons/Buttons	259.61
64600 Fair Premiums	-6,823.00
64700 Parking Expense - Fair	-400.00
64750 Parking Lot Donation	50.00
65400 Donations/gifts/awards	-200.00
65500 Scholarships	
65510 Current Year Scholarships	-3,000.00
Total 65500 Scholarships	-3,000.00
65600 Contingency	-4,000.00
82000 Capital Outlay	14,634.63
Total Expense	-142,566.42

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Cash Basis

Barnstable County Agricultural Society, Inc.
Profit & Loss Budget vs. Actual
January through December 2016

	<u>\$ Over Budget</u>
Net Ordinary Income	<u>47,070.24</u>
Net Income	<u><u>47,070.24</u></u>