

BARNSTABLE COUNTY AGRICULTURAL SOCIETY  
EXECUTIVE BOARD MEETING MINUTES  
JANUARY 20, 2016

PRESENT: Wendy Brown, Joe Brait, Jeff Forte, Joanne McCarthy, Cyndy Ogden, Karen Schwalbe, Doris Weeks, Jay Zavala

ABSENT: Joe Amaral, Randy Aronson, Jeanne Glennon, Russell Norton

The Meeting opened at 6:00 p.m. President Joanne McCarthy welcomed board members.

#### MANAGER'S REPORT

- Wendy mentioned that pipes have been ordered for the Midway area . Getting quotes for new catch basins. Winter work may begin in Feb., weather permitting.
- Evaluation of plot plans for commercial groups, as mandated by the town. Food vendors are required to have 10 feet between each vendor. Some vendors will have to be moved as a result. They will be called to determine trailer size.
- The new Exhibitor Book is almost completed. Special events permit almost ready.
- ETSY MARKET will be taking charge of the Arts & Crafts area at the Fair. They will be encouraging local as well as other New England vendors to participate.

#### OLD BUSINESS

- MDAR Judging Workshop scheduled for February 6th.
- P & L s -- copies were distributed to members. Wendy said that we completed 2 good years in a row. The year ended with a Net Profit of \$63, 906.47 Expenses were down and income up.

#### NEW BUSINESS

- Committee Updates -- A meeting of the Entertainment committee will be happening. Several groups have been confirmed for the Fair, such as The Rascals, Eric Paisley, and the Wilson Clan. The Sea Lions will be returning as well as The Birds of Prey. Others for the Main Stage and Arena are being researched. We are ahead of scheduling compared to other years.
- More money has been deposited from Commercial vendors than in the past.
- Wendy has met with our marketing firm regarding media coverage and advertising.
- She has also met with Harold regarding the Midway and amusement area. Plans have been discussed to take the fence back and reinstall the West Gate, which will make for better exiting from that area.
  
- FALMOUTH SERVICE CENTER -- Joanne McCarthy has talked with Brenda Swain from the Service Center regarding their interest in collecting items for recycling on the Fairgrounds. They would provide containers and do the collecting year round. Presently the Boy Scouts collect plastic cans and bottles, and we

want to continue our relationship with them. This topic will be discussed further with Brenda.

- FALMOUTH CHAMBER SEMINAR -- Jay Zavala is involved with working on the revision of the Handbook. He told us about a workshop which he and Wendy attended at the Chamber of Commerce, sponsored by Foley & Foley. They gathered information regarding personnel issues and policies which could be adapted for our Handbook. It was suggested that a Volunteer Manual for volunteers to sign should also be in place.

The Meeting was adjourned at 6:45 p.m.

Respectfully Submitted,

Cynthia Ogden  
Secretary

Next Meeting: March 16, 2016 @ 6:00 p.m. for E-Board  
March 16, 2016 @ 7:00 p.m. for Board of Directors